

Core Issues Addressed by DISC

Selection & Recruiting	<p><i>“Leaders of companies that go from good to great start not with ‘where’ but with ‘who’.</i></p> <p>They start by getting the right people on the bus, the wrong people off the bus, and the right people in the right seats”.</p>
Leadership Development	<p>Leadership is the business of people.</p> <p>By understanding the individual make-up of each team member, leaders can be more effective in everything they do.</p>
Employee Engagement	<p>The Million Dollar Question:</p> <p>What gets/keeps employees engaged so it consistently and positively affects all key performance outcomes in a business (and is there a difference by industry?).</p>
Coaching & Mentoring	<p>Helping People Change: What great coaching looks like...</p> <p>Younger and older executives need different things from coaching and so do their teams. You can release specific results-driven outcomes for everyone.</p>
Team Building	<p>Personality conflicts are a common part of group dynamics that can interfere with productivity.</p> <p>These are often preventable just by revealing a better understanding of what makes their colleagues tick.</p>
Change Management	<p>Enable Your Client to Lead the Change.</p> <p>Reveal the "How Will it Affect Me?" principle and show specific ways to implement effective change within your client's organization by revealing human potential.</p>
Succession Planning	<p>Chaos or peace? A leadership position is vacated...</p> <p>If there is nobody ready to fill that position, it can create a significant problem. Help your client to fill that gap before it even happens.</p>